

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended*

For Six Month Period Ending December 31, 1973
(Insert date)

Name of Registrant

Registration No.

United States-Japan Trade Council

929

Business Address of Registrant

1000 Connecticut Avenue, N.W., Washington, D.C. 20036
1 - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☒ Yes No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

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9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Japanese Government

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Japanese Government - see attachment, pages 1 - 10

¹ The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Japanese Government

The answer to Item 11 has listed all of the activities of the registrant during the period in question. Some, but not all, of these activities constituted "political propaganda" within the meaning of the Act.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
August 17, 1973	Japanese Government, thru Japan Trade Promotion Office	For promotion of the interests of the Government of Japan in the fields described in Exhibit B of the Registration State-	\$112,000.00
September 10, 1973	"	ment	32,716.00
October 18, 1973	"		83,998.00
November 30, 1973	"		8,050.41
December 21, 1973	"		34,723.00

Note: In addition to the above \$1,680.00 was received from members in the form of membership dues. This sum was not received to be used in the interests of the foreign principal, but is reported here in order to make full disclosure of receipts.

Total \$271,487.41

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
July 1 --			
December 31, 1973	Jean Choate	salary	\$7,411.08
"	Katsuhiko Fujiwara	"	9,565.08
"	Noel Hemmendinger	"	10,627.44
"	Susan MacKnight	"	7,293.56
"	Allan Schlosser	"	11,493.00
"	Nelson Stitt	"	11,908.76
"	H. W. Tanaka	"	3,940.81
"	Allen Taylor	"	18,151.29
"	various clerical and research personnel	"	18,575.05
"	Scott Runkle	general public relations	13,071.50
"	Charles von Loewenfeldt, Inc.	West Coast representative & gen. public relations	30,347.36
"	Donald Lerch & Co., Inc.	agricultural public "	3,500.00
"	Stitt, Hemmendinger & Kennedy	legal and research	7,200.00
"	William Dazey	South West representative	2,400.00
"	H. Okada	For operating the Japan Trade Promotion Office	1,600.00
"	GHI	hospitalization	3,965.64
"	H. G. Smithy	rent	10,020.35
"	various	taxes	3,928.97
"	"	books and periodicals	4,368.54
"	"	office equipment	1,065.44
"	"	general office	2,162.01
"	"	statistical data and miscellaneous services	2,294.80
"	"	travel	9,602.62
"	"	research and reports	1,136.75
"	"	pamphlets and related	12,332.49
"	"	postage and phone	11,395.55
"	"	social, memberships, etc.	7,647.60
"	"	economic symposium	3,201.23
"	Graubard, Moskovitz	legal services	2,250.00
"	Eugene Kaplan	salary	11,989.96

Total \$244,447.63

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japanese Government
Foreign Ministry
Tokyo, Japan

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?

Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Japanese Government

Approximately \$115,000 (estimated on basis of ratio
to total activities)

Six month period

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☒ Radio or TV broadcasts ☒ Magazine or newspaper ☐ Motion picture films ☒ Letters or telegrams
articles
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other ☒ Lectures or
publications speeches

☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials ☒ Newspapers ☒ Libraries
☒ Legislators ☒ Editors ☒ Educational institutions
☒ Government agencies ☒ Civic groups or associations ☐ Nationality groups

☐ Other (Specify) _____

21. What language was used in this political propaganda:

☒ English

☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐

Exhibit B⁷ Yes ☐ No ☐ not applicable

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☒ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment.

⁶ The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

⁷ The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?


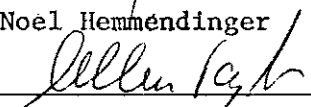
Yes ☐ No ☐ not applicable

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

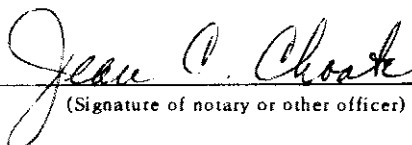
(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)


Noel Hemmendinger

Allen Taylor

Subscribed and sworn to before me at Washington, D.C.

this 8th day of September, 19 76


(Signature of notary or other officer)

My Commission Expires June 30, 1977

⁸ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

Answers to Questions 11 and 12

1. Council Reports

(See preface to answer to Question 11, Section 1 (Council Reports) in Supplemental Statement for period ending June 30, 1971.)

Congressional Reports

From July 1 through December 31, 1973, the Council issued 106 daily reports on Congressional activities of interest. (Nos. 99-204)

Council Reports

During the period, the Council prepared 38 Council Reports of a general nature. (Nos. 39-76)

- 39 U.S. Exports and Imports, by Country, January-March 1973
- 40 Recent Customs and Tariff Commission Actions, May 1 - May 31, 1973
- 41 Tofu and Trade: The Consequences of U.S. Export Controls on Agricultural Products
- 42 Export Controls Reviewed by Senate Agriculture Subcommittee
- 43 Japan's Overall Balance of Payments Swings into Deficit; Dwindling Trade Surplus with U.S. a Major Factor
- 44 Econcom IX -- The Scope of the Annual U.S.-Japan Ministerial Discussions Widens
- 45 U.S. Exports, by Commodity, January-March 1973
- 46 Recent Customs and Tariff Commission Actions, June 1 - June 30, 1973
- 47 U.S. Imports, by Commodity, January-March 1973
- 48 U.S. Exports to Japan, by Commodity, January-March 1973
- 49 U.S. Imports, by Commodity, from Japan, January-March 1973
- 50 New Statistical Information Required on Customs' Entry
- 51 Japanese Imports of Consumer Goods Steadily Increasing
- 52 U.S. Exports and Imports, by Country, January-June 1973
- 53 Recent Customs and Tariff Commission Actions, July 1 - July 31, 1973
- 54 FOB/CIF*Reporting Program
- 55 U.S. Exports, by Commodity, January-June 1973
- 56 Japanese Overseas Investments
- 57 New Developments on Proposed CIF/FOB*Reporting Program
- 58 Official Actions Affecting Foreign Trade, August 1 - August 31, 1973
- 59 U.S. Imports, by Commodity, January-June 1973
- 60 Japanese Investment in the United States
- 61 U.S. Exports to Japan, by Commodity, January-June 1973
- 62 Official Actions Affecting Foreign Trade, September 1 - September 30, 1973
- 63 Trade Bill Reported by House Ways and Means Committee
- 64 U.S. Imports from Japan, by Commodity, January-June 1973
- 65 Japan's Balance of Payments -- the Pendulum Swings the Other Way

* FOB (free on board) represents the sale price of imports at the foreign port of exportation, including all charges incurred in getting the merchandise to the ship for export.

CIF (cost, insurance, freight) value is based on the purchase price and includes all freight, insurance and other charges (other than U.S. import duties) incurred in bringing the merchandise to the first port of entry in the United States.

- 66 Collection of F.O.B. and C.I.F. Data on Imports
- 67 Official Actions Affecting Foreign Trade, October 1 - October 31, 1973
- 68 The Chicago Export to Japan Trade Fair -- A Joint U.S.-Japan Effort
- 69 Japan's Energy Problem--the Crisis Deepens
- 70 Collection of FOB and CIF Data on Imports
- 71 U.S. Exports and Imports, by Country, January-September 1973
- 72 Trade Bill Called up Suddenly for House Action
- 73 House Approves Trade Reform Bill
- 74 Oil Shortage in Japan
- 75 The Trade Bill as It Passed the House
- 76 Official Actions Affecting Foreign Trade, November 1 - November 30, 1973

Trade Roundups

During the period, the Council issued eight reports in a series entitled "U.S.-Japan Trade Roundup," describing activities in Congress and in the Executive agencies affecting U.S.-Japan trade. (Nos. 10-17)

2. Publications and Research

(See preface to answer to Question 11, Section 2 (Publications and Research) in Supplemental Statement for period ending June 30, 1971.)

Publications

Japan: America's Largest Overseas Farm Market

A pamphlet discussing the nature of Japanese agriculture, and of Japan as a growing market for American farm products. 25,000 copies distributed to the entire mailing list. Cost to write, print and distribute -- \$6,000.

Q & A: Some Questions and Answers on U.S.-Japan Trade Relations and Japanese International Economic Policies

A series of questions and answers covering key current issues in U.S.-Japan economic relations. 25,000 copies distributed to the entire mailing list.

United States Imports from Japan 1972 by Customs District of Entry

The latest in the Council's annual series on the subject. 5,000 copies distributed to selected portions of the mailing list.

Japan and America: How We See Each Other

A pamphlet containing lengthy excerpts from seminars sponsored by the Council in Pittsburgh and San Francisco early in 1973 which dealt with communications problems between the two countries. 25,000 copies distributed.

Publication in CCIT Newsletter

Charles von Loewenfeldt who, in addition to his affiliation with the U.S.-Japan Trade Council, is a member of the Board of Directors of the California Council for International Trade and has responsibility for the day-to-day operations of that Council, was responsible for the publication in the newsletter of that Council of several articles based on reports of the U.S.-Japan Trade Council.

U.S.-Japan Agricultural Trade Newsletter

A semiannual newsletter containing articles of interest to the agricultural sector of the U.S. economy. 10,000 copies circulated to farm organizations, commodity groups, county agricultural agents, Congress, etc. Cost to write, print and distribute -- \$3,500. This was prepared by Donald Lerch & Co.

Research

The following memoranda were submitted to the Japanese Government:

Export Controls

Sketches of Key Members of Congress, prepared in connection with Prime Minister Tanaka's visit to the U.S.

Biographical Information on Dr. Armand Hammer and Background Information on the Occidental Petroleum Company, both in connection with the Prime Minister's visit

Committee of Twenty and Other International Monetary Matters

Reorganization of the International Division at the U.S. Chamber of Commerce

Export Controls and Other Matters

Highlights of TACC Meeting of August 3

U.S. Cattle Hide Situation

U.S. Trade Policy Developments

International Monetary Developments

President Nixon's Press Conference Reference to Middle Eastern Oil and Japan

Japanese Investment in the United States

Trade Bill

Energy Developments

Forthcoming Trade Negotiations

Trade Bill (updated)

Foreign Investment in the United States

Brookings' Japan Study

Another Reorganization at the Bureau of International Commerce

The Trade Bill

Japanese Direct Investment in the U.S.

Japanese Investment in the U.S.

New U.S. Ambassador to Japan

Changes at STR *

Research commenced on the preparation of a pamphlet on the energy crisis in Japan.

Research continued on prospective publications on (a) Japanese investment in the U.S., (b) unsolved Japanese economic problems, and (c) the trade bill.

* Office of the President's Special Trade Representative

Council provided extensive briefing for Toyota executives on the current situation in U.S.-Japan trade.

Research conducted during the period on Japanese investment in the U.S., resulting in several Council reports on this subject which may be expanded later into a Council pamphlet.

Research conducted to update Council pamphlet on agricultural trade between the U.S. and Japan.

Research commenced on a proposed pamphlet on the quality of life in Japan, emphasizing problems which remain to be overcome.

Preparation begun of a bibliography of articles and books on Japan, which would be updated periodically and circulated to interested parties throughout the country.

Analysis commenced of the Trade Bill now before Congress in preparation for a detailed pamphlet which would serve as an authoritative reference on the bill.

3. Representation and Lobbying

(See preface to answer to Question 11, Section 3 (Representation and Lobbying) in Supplemental Statement for period ending June 30, 1971.)

During July Council officials briefed Congressmen Richard Hanna and Thomas Rees, both of California and members of the House Banking Committee, on the Japanese reaction to U.S. export controls. During September Council officials met with Representative Poage (D, Texas), Chairman of the House Agriculture Committee, at his request to discuss Japanese investment in the U.S.

On July 11 Nelson Stitt testified before the Senate Committee on Agriculture and Forestry to express the Council's opposition to American export controls in general and the soybean embargo in particular.

During the period Council sent the following reports to its special list of key Washington officials dealing with trade:

Council Report No. 41 "Tofu and Trade: The Consequences of U.S. Export Controls on Agricultural Products"

Council Report No. 51 "Japanese Imports of Consumer Goods Steadily Increasing"

Council Report No. 60 "Japanese Investment in the United States"

Council Report No. 63 "Trade Bill Reported by House Ways and Means Committee"

Council Report No. 65 "Japan's Balance of Payments -- The Pendulum Swings the Other Way"

Council Report No. 69 "Japan's Energy Problem - the Crisis Deepens"

On September 6 Noel Hemmendinger testified before the Senate Commerce Committee on legislation to amend the Federal Trade Commission Act. In his statement, he supported a proposal to transfer the administration of Section 337 (of the Tariff Act of 1930) from the Tariff Commission to the Federal Trade Commission.

On September 12 Council wrote to all Senate and House conferees expressing its opposition to the Buy-American provision of the Alaska pipeline bill.

Council Report No. 70 "Collection of FOB and CIF Data on Imports" describes significant changes in the new guide lines relating to statistical trade reporting. Council played an important role, along with the Association of American Importers, in the negotiations with the U.S. Customs Service which resulted in these beneficial changes.

Council, in conjunction with other liberal trade groups, lobbied Congress in support of the trade bill. Council Legislative Director Allan Schlosser was responsible for the California and Pennsylvania Congressional delegations during this lobbying activity. The Council also lobbied against the Buy-American provisions in the Alaska pipeline bill and the military program authorization. In both instances these provisions were deleted in the House-Senate Conference Committee.

4. Conferences

(See preface to answer to Question 11, Section 4 (Conferences) in Supplemental Statement for period ending June 30, 1971.)

The Council, through Charles von Loewenfeldt, organized a symposium in Newport Beach and Los Angeles on December 3-5. The subject was international communications between Japan and the U.S. Twelve Japan scholars, half American and half Japanese, discussed privately for two days various aspects of cultural gap between the two countries. The conference ended with a public luncheon addressed by the Japanese Ambassador, who was thus given a forum to express the Japanese viewpoint on various U.S.-Japan economic problems. Approximately \$3,200 was expended on this conference.

5. Speeches by Council Officials

(See preface to answer to Question 11, Section 5 (Speeches by Council Officials) in Supplemental Statement for period ending June 30, 1971.)

Eugene Kaplan, Council's economist, spoke at a conference on Japan and the United States held by the State University of New York in Potsdam, New York on August 13.

On September 20 Katsuhiro Fujiwara, Council's research consultant, participated in a TV program on foreign investment in the U.S. sponsored by U.S.I.A. for broadcast outside the U.S. Other participants were representatives of the U.S. Department of Commerce and the European Community.

On September 27 Allen Taylor spoke at a conference in San Francisco sponsored by San Francisco State University on "Entering into the Japanese Industrial Products Market."

On October 4 Allen Taylor was interviewed by TV News for a five-minute film on U.S.-Japan economic relations to be shown on news programs throughout the country.

On October 9 Eugene Kaplan, Council's chief economist, addressed the monthly meeting of the Greater Philadelphia Chamber of Commerce on U.S.-Japan economic relations.

On November 5 Eugene Kaplan spoke on the government-business relationship in Japan at a conference on Doing Business with Japan held in Chicago in conjunction with Chicago's Export to Japan Trade Fair.

On November 17 Mr. Kaplan acted as moderator at one of the sessions of a seminar held by the Johns Hopkins School of Advanced International Studies in Washington on "Japan: Its Rising Challenge to U.S. Business".

On November 8 Noel Hemmendinger and Katsuhiro Fujiwara both addressed a conference on U.S. import controls and trade reform in New York, sponsored by the World Trade Institute, the Federal Bar Association and the Bureau of National Affairs.

On November 9 Allan Schlosser addressed a meeting of the Mobile Chamber of Commerce in Mobile, Alabama on U.S.-Japan economic relations.

On November 12 Allen Taylor spoke at a seminar on Japan held at West Carolina University in Cullowhee, North Carolina.

On November 16 K. Fujiwara spoke to a class in economics at Babson College in Boston, and on the same afternoon addressed a group of business leaders in Boston on Japanese investment in the United States.

On November 28 Mr. Fujiwara spoke on Japanese foreign investments at a seminar held at the University of Michigan on "Trading with Japan: A Growing Market and Competitor".

On December 3-5 Nelson Stitt and K. Fujiwara participated in the Council's three-day seminar in Newport Beach and Los Angeles on problems of U.S.-Japan communications.

On December 5 Allen Taylor addressed a luncheon meeting of the Foreign Trade Committee of the Brooklyn Chamber of Commerce in Brooklyn, New York.

On December 13 Allan Schlosser addressed a meeting of the Rotary Club of Buffalo on U.S.-Japan economic relations, and on December 14 Mr. Schlosser spoke to a seminar for high school students in Pittsburgh arranged by the World Affairs Council of Pittsburgh.

6. Preparation of Speech Drafts

(See preface to answer to Question 11, Section 6 (Preparation of Speech Drafts) in Supplemental Statement for period ending June 30, 1971.)

Scott Runkle drafted four full length speeches, two for Ambassador Yasukawa and two for Minister Yamazaki. He also prepared an article for Ambassador Yasukawa, which was published in the November special edition of the Journal of Commerce, published in connection with the Export to Japan Trade Fair in Chicago.

7. Press and Media Relations

(See preface to answer to Question 11, Section 7 (Press and Media Relations) in Supplemental Statement for period ending June 30, 1971.)

Scott Runkle

Prepared a backgrounder for columnists on the impact on Japan of U.S. imposition of export controls.

Prepared a backgrounder entitled "Threat of U.S. Protectionism Recedes as American Exports Soar".

Prepared a backgrounder for columnists and editorial page writers during December entitled "Devastating Impact on Japan's Economy from Oil Shortage Feared".

Wrote a second backgrounder during December entitled "High Oil Prices Create Triple Threat to Asian Developing Lands".

Briefed syndicated columnist Joseph Slevin prior to his trip to Japan to attend GATT conference.

Provided material and suggestions to columnist Bruce Blossat (Scripps-Howard) for Tanaka visit which contributed to column on Tanaka visit dated August 1. Also provided material for column to be written on trade.

Prepared letter for Ambassador to N. Y. Times responding to an editorial critical of Japanese position on whaling.

Allen Taylor wrote on October 2 to the editor of the Wilson Times, North Carolina, calling attention to what Taylor believed was a significant overstatement in one of the paper's editorials as to the amount of Japanese investment in the U.S.

8. Films

(See preface to answer to Question 11, Section 8 (Films) in Supplemental Statement for period ending June 30, 1971.)

Charles von Loewenfeldt

On August 22 submitted a report on a film clip program for school districts in the San Francisco area.

On September 24 submitted a memorandum outlining the cost of voicing film clips in Spanish, French and German.

Prepared a synopsis of the film clip program during the year 1973. This synopsis indicated that 20 film clips were used by NBC and ABC networks (some 250 outlets) and an average of 25 independent stations. The synopsis also estimated an audience of from 4 million to 27 million with an average of approximately 20 million.

On October 4 submitted a report on the usage of the first ten television news clips in the current series.

On December 7 submitted a memorandum reporting on the accomplishment of the film clip program for 1973.

On December 20 submitted a memorandum analyzing the distribution and use of the documentary film "Tokyo: The World's Safest City".

9. Advice to the Japanese Government

(See preface to answer to Question 11, Section 10 (Advice to the Japanese Government) in Supplemental Statement for period ending June 30, 1971.)

Council submitted to the Embassy a detailed study of U.S. imports of major items from Japan by value and volume and average price. The purpose of the study was to document the rising prices of Japanese exports to the U.S.

Charles von Loewenfeldt

On August 22 submitted a memorandum proposing additional public relations activities on behalf of Japan. These included appearances by the Ambassador on nationwide television; the operation of an active speaker's bureau to coordinate public appearances by distinguished Japanese visitors to the U.S.; a program of motion picture films for schools and commercial films for general distribution; and an annual essay contest on Japan to be conducted throughout all the high schools in the U. S.

On September 21 submitted a memorandum recommending visits by key American opinion makers to Japan, and suggesting six categories of individuals who might be invited.

On December 7 submitted a memorandum suggesting a program related to the opening next year of the new Japanese Consulate-General in Atlanta.

On December 20 submitted a memorandum summarizing public relations activities in 1973 and suggesting new activities for the future.

On December 21 submitted a memorandum on the possible negative public relations impact of the omission of Israel from a world map contained in pocket notebooks distributed by Nissho Iwai Corp.

Scott Runkle

On July 15 submitted a memorandum entitled "Image Created by Japanese Tourists Abroad".

Submitted a memorandum entitled "New Considerations for Japan's Public Relations in the U.S." Included among the proposals were encouragement of Japanese studies in schools and universities, publication of a popularized short history of Japan, and accelerated cultivation of columnists, editorialists and wire services.

Submitted on December 10 a memorandum describing U.S. editorial comments on Japan's energy crisis.

Prepared an extensive analysis of U.S. editorial comments on the Tanaka visit.

In September the Council prepared and submitted to the Embassy of Japan a draft letter explaining the Japanese "tilt" towards the Arabs resulting from the Arab oil embargo.

10. Press Releases

(See preface to answer to Question 11, Section 11 (Press Releases) in Supplemental Statement for period ending June 30, 1971.)

Council issued a press release on July 11 on Nelson Stitt's testimony before the Senate Agriculture Committee on U.S. export controls on farm products. The release was the basis for a story sent out over the UPI wire.

Council issued a press release on July 19 on its publication "Japan: America's Largest Overseas Farm Market".

On August 29, Council issued a press release entitled "U.S. Sales to Japan Soar 69%; Imports from Japan Up 10% in Dollars, Actually Decline in Volume for Many Key Products".

On October 4 Council issued a press release entitled "Japanese Investment in the U.S. Increasing, But Still Small Scale". This was picked up by UPI.

On November 13 Council issued a press release entitled "Japan May Show \$10 Billion Deficit in Balance of Payments This Year". This was picked up by UPI, and also promoted a spontaneous letter from UPI's Foreign Editor praising the quality of the Council's releases. This same release was also given distribution by Editorial Research Reports, and parts of it were incorporated into a number of editorials, some of which cited the U.S.-Japan Trade Council, in the Houston Post, Birmingham News, Sioux City (Io.) Journal and Youngstown Vindicator.

11. Miscellaneous

An article by Nelson Stitt on the U.S. trade balance with Japan was published in the Journal of Commerce on August 20.

During September Council wrote to about 100 chambers of commerce, world trade clubs and world affairs councils offering the services of Council speakers on U.S.-Japan economic relations.

Council supplied 400 copies each of its three most recent pamphlets to Northwest Orient Airlines, which used them in connection with recruiting a delegation of Ohio businessmen to visit Japan to investigate trade opportunities.

World Business, a publication serving the international business community in California, published in August a lengthy article dealing with the Council's views on the Trade Act of 1973, as explained by Nelson Stitt and Noel Hemmendinger last May before a meeting of leading international business organizations in Los Angeles.

During October the New York City Council on Economic Education distributed to all the city's high schools the Council's pamphlet "Japan: America's Largest Overseas Farm Market".

In December Eugene Kaplan, recently hired Chief Economist, accompanied Allen Taylor on a trip to Tokyo. The purpose of the trip was to expose Mr. Kaplan to personal contacts with policy-making officials in Japan and to the atmosphere in which Japanese policy is made.